



Press Contact:
Erin Hatfield
DPR Group
919-678-9200
ehatfield@dprgroup.com

Company Contact:
Charles Erdrich
Avineon, Inc.
703-671-1900
cerdrich@avineon.com

Avineon Expands Commercial IT Business Development Team

20-year industry veteran Brian Zaas to serve Fortune 1000 and mid-tier customers

Alexandria, Va. – January 12, 2010 – [Avineon, Inc.](#), a successful provider of IT, geospatial, engineering, and program management solutions, today announced that Brian Zaas has joined the company to lead business development efforts for the company's commercial IT division. Zaas will draw on 22 years of business development experience to identify critical needs for IT services, application development, outsourcing, and data migration for Avineon's Fortune 1000 and mid-tier customers. Expanding its commercial IT business development team will enhance Avineon's customer service offerings to accommodate and facilitate sustained company growth.

"We are excited to have Brian join our sales team," said Gary Wilkison, Avineon's Senior Vice President of Commercial Systems. "He possesses a comprehensive understanding of the energy, utilities, and communications markets that will allow him to better address each of our customers' needs and allow Avineon to continue providing unparalleled service to our clients."

Zaas' previous work experience includes the executive management of global sales teams responsible for securing IT and technology contracts valued up to \$2.5 million. In his new position, Zaas will be based in Avineon's Clearwater, Fla., office where he will also support Avineon's technical staff in fulfilling customer objectives. Additional responsibilities include leading sales efforts for Avineonics® 2.0, the latest version of Avineon's state-of-the-art emergency management software that enables organizations to better integrate emergency preparedness with daily operations and increase the efficiency of incident management processes.

"I look forward to bringing Avineon's state-of-the-art IT solutions to leading enterprises in the commercial market," said Zaas. "The company's IT services represent a tremendous value in today's market, and I am especially interested in expanding the market share for Avineonics."

Zaas received his Master of Science in technology management from the Stevens Institute of Technology in New Jersey and a Master of Business and Public Administration from the University of Maryland. He has also been published in a number of technology and management journals, is a former speaker for the International Institute of Research and the Project Management Institute (PMI), and has taught project management professional (PMP) courses.

About Avineon

Avineon, a CMMI Maturity Level 3 and ISO 9001:2008 registered company, is a diversified high technology company that provides information technology (IT), geospatial, engineering, and program management services. With headquarters in Alexandria, Virginia, and offices in Alabama, Florida, Georgia, and Virginia, Avineon also maintains subsidiaries in Europe, Canada, and India. In IT, Avineon specializes in web-based architecture, systems engineering, application development, and network and security support. For additional information, please visit www.avineon.com.

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